Stamford Center for the Arts Actuals ** Projected ** Budget Total Total Total Prior FY13-14 FY14-15 FY15-16 **Programming Programming Revenues** 470,847 966,590 1,000,000 1,100,000 Programming Expenses (inc educ) 552,836 1,107,190 Gross profit / (loss) (81,989) (140,600)(100,000)**Earned Income Rental Revenues** 287,129 284,354 285.000 76,316 Concessions (Net) 78,629 76,000 Rental Income - Forum 732,083 735,000 768,000 **Box Office Service** 156,055 141,526 142,000 Interest Income 1,330 996 1,000 Miscellaneous 16,471 1,238,192 1,272,000 **Total Earned Income** 1,271,698 **Contributed Income** Individual Contributions & Memberships 110,847 95,814 95,000 Grants & Foundations 23.516 49.571 50.000 **Corporate Contributions & Memberships** 40,278 57,818 60,000 121,430 223,000 220,000 **Corporate Sponsorships** Gross Gala Income 371,674 300,000 300,000 Other Fundraisers 83,037 80,000 50,000 Misc, Other Fundraisers & Gifts In-Kind 31,216 74,848 **Total Contributed Income** 698,961 884,088 855,000 **Government Grants and Other** 350,000 State and City Funding 372,140 351,788 HUD Grants 96,953 85,038 85,000 Facilities Improvement Fees Total Gov't Grants and Other 469,093 436,826 435,000 **Total Income + Programming GP** 2,357,763 2,418,506 2,462,000 Expenses All depts - Salaries, Taxes & Benefits 1,246,523 1,488,403 1,300,000 Administration 239,674 255,309 240,000 Box Office 37,179 71,246 70,000 Development 163,813 203,468 170,000 Education (w/o programming) 5,382 6,600 6,600 Facilities & House Management 284,025 352,757 328,000 Marketing 73,256 72,724 65,000 Production 10,060 7,764 6,000 Rental property expense 87,367 84,426 85,000 2,147,279 2,270,600 **Total Expenses** 2,542,698 **Operating Surplus/(Deficit)** 210,485 (124, 191)191,400 Less Depreciation expense 952,234 960,000 1,100,000 (741, 749)**Total Change in Net Assets** (1,084,191)(908,600)

** excludes donations for capital improvements totaling \$499,935 in FY13-14, estimate capital donations of \$875,000 in FY14-15