Financial Report (Compiled) Five Months Ended May 31, 2016

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**RSM US LLP** 

### **Independent Accountant's Compilation Report**

To the Commissioners of Stamford Golf Authority Stamford, Connecticut

We have compiled the accompanying statements of financial position of Stamford Golf Authority as of May 31, 2016 and 2015, and the related statements of activities (3) and cash flows for the one month and five months then ended. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide any assurance about whether the financial statements are in accordance with accounting principles generally accepted in the United States of America.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the compilations in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Management has elected to omit substantially all of the disclosures required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

RSM US LLP

Stamford, Connecticut June 21, 2016

# Statements of Financial Position May 31, 2016 and 2015

|   |         | 2016        |    |             |
|---|---------|-------------|----|-------------|
| Assets                                  |         |             |    |             |
| Current assets:                         |         |             |    |             |
| Certificates of deposit                 | \$      | 250,822     | \$ | -           |
| ATM                                     |         | 14,160      |    | 10,000      |
| First County                            |         | 276,670     |    | 345,607     |
| Petty cash                              |         | 1,400       |    | 1,400       |
| Total cash                              |         | 543,052     |    | 357,007     |
| (Memo - cash board restricted)          |         | 287,797     |    | 287,797     |
| Prepaid expenses and other assets       |         | 39,769      |    | 28,897      |
| Total other current assets              |         | 39,769      |    | 28,897      |
| Total current assets                    |         | 582,821     |    | 385,904     |
| Facility improvements and equipment:    |         |             |    |             |
| Fixed assets                            |         | 11,486,334  |    | 11,148,040  |
| Accumulated depreciation                |         | (6,512,699) |    | (6,036,638) |
| Net facility improvements and equipment |         | 4,973,635   |    | 5,111,402   |
| Total assets                            | \$      | 5,556,456   | \$ | 5,497,306   |
| Liabilities and Net Assets              |         |             |    |             |
| Current liabilities:                    |         |             |    |             |
| Accounts payable and accrued expenses   | S       | 316,021     | \$ | 258,475     |
| First County loan                       |         | 171,251     | •  | 163,197     |
| Leases payable                          |         | 62,777      |    | 24,289      |
| Total current liabilities               |         | 550,049     |    | 445,961     |
| Long term liabilities:                  |         |             |    |             |
| Leases payable                          |         | 213,729     |    | 21,007      |
| First County loan                       | <u></u> | 2,607,765   |    | 2,785,704   |
| Total long term liabilities             |         | 2,821,494   |    | 2,806,711   |
| Total liabilities                       |         | 3,371,543   |    | 3,252,672   |
| Net assets:                             |         |             |    |             |
| Net assets - January 1                  |         | 2,478,516   |    | 2,534,510   |
| Current period net income               |         | (293,603)   |    | (289,876)   |
| Total net assets                        |         | 2,184,913   |    | 2,244,634   |
| Total liabilities and net assets        | \$      | 5,556,456   | \$ | 5,497,306   |

Stamford Golf Authority

Statements of Activities For One Month and Five Months Ended May 31, 2016 and 2015

|  | Current Month        |                 |                     | Year-to-Date     |                  |                    |  |
|--|----------------------|-----------------|---------------------|------------------|------------------|--------------------|--|
| <u></u>                                      | This Year            | Last Year       | Variance            | This Year        | Last Year        | Variance           |  |
| Revenues:                                    |                      |                 |                     |                  |                  |                    |  |
| Golf Fees<br>Tournaments - Golf              | \$ 178,666<br>31,533 | \$ 229,819      | \$ (51,153)         | \$ 419,595       | \$ 368,643       | \$ 50,952          |  |
| Tournaments - Gott Tournaments - Cart Rental | 31,533<br>8,911      | 21,155          | 10,378              | 31,532           | 4,975            | 26,557             |  |
| Cart Rentals                                 | 42,760               | 4,975<br>53,473 | 3,936               | 10,015           | 21,155           | (11,140)           |  |
| Golf Permits                                 | 14,580               | 21,945          | (10,713)<br>(7,365) | 93,431<br>69,151 | 83,129<br>82,155 | 10,302<br>(13,004) |  |
| Driving Range                                | 113,394              | 120.885         | (7,491)             | 342,943          | 295,740          | 47,203             |  |
| Rental Income                                | 19,373               | 18,223          | 1,150               | 46,737           | 49,023           | (2,286)            |  |
| Interest and Dividend Income                 | 336                  | 12              | 324                 | 831              | 174              | 657                |  |
| Miscellaneous Income                         | 1,700                | 4,450           | (2,750)             | 41,107           | 34,379           | 6,728              |  |
| Total revenues                               | 411,253              | 474,937         | (63,684)            | 1,055,342        | 939,373          | 115,969            |  |
| Expenses:                                    |                      |                 |                     |                  |                  |                    |  |
| Admin - Full Time                            | 35,454               | 33,428          | 2,026               | 114,718          | 110,416          | 4,302              |  |
| Admin - Overtime                             | •                    | -               | •                   | -                | -                | -                  |  |
| Admin - Seasonal                             | 24,202               | 20,250          | 3,952               | 57,167           | 35,906           | 21,261             |  |
| Driving range - Seasonal                     | 16,954               | 15,989          | 965                 | 55,241           | 60,402           | (5,161)            |  |
| Driving range - Overtime                     | 278                  | 657             | (379)               | 2,543            | 2,009            | 534                |  |
| Maint Full Time<br>Maint Overtime            | 39,135               | 36,717          | 2,418               | 192,701          | 189,221          | 3,480              |  |
| Maint Overtime<br>Maint Seasonal             | 4,981                | 5,937           | (956)               | 9,204            | 9,772            | (568)              |  |
| Accrued Salaries                             | 20,362               | 22,115          | (1,753)             | 53,225           | 41,722           | 11,503             |  |
| Accrued Vacation                             | -                    | -               | •                   |                  | (9,899)          | 9,899              |  |
| Security                                     | _                    | -               | -                   |                  | -                | -                  |  |
| Subtotal - Salaries                          | 141,366              | 135,093         | 6,273               | 484,799          | 439,549          | 45,250             |  |
| Hospitalization                              | 8,412                | 11,224          | (2,812)             | 50,216           | 46.682           | 3,534              |  |
| Payroll taxes                                | 14,154               | 14.782          | (628)               | 55,408           | 51,869           | 3,539              |  |
| Irrigation System Maint                      | -                    | 1,126           | (1,126)             | 815              | 2,511            | (1,696)            |  |
| Seed, Fert, & Chemicals                      | 42,626               | 61,275          | (18,649)            | 56,609           | 76,908           | (20,299)           |  |
| Grounds Maintenance                          | 4,391                | 13,249          | (8,858)             | 23,178           | 23,375           | (197)              |  |
| Greens Maintenance                           | •                    | 5,005           | (5,005)             | 4,066            | 5,005            | (939)              |  |
| Tree Maintenance                             | •                    | -               |                     |                  | · •              | •                  |  |
| Equipment Maintenance                        | 6,598                | 4,698           | 1,900               | 30,163           | 16,280           | 13,883             |  |
| Building Maintenance                         | 4,965                | 10,590          | (5,625)             | 27,631           | 20,307           | 7,324              |  |
| Utilities                                    | 9,928                | 13,074          | (3,146)             | 40,962           | 32,660           | 8,302              |  |
| Water  | 1,076                | 726             | 350                 | 3,951            | 3,487            | 464                |  |
| Security                                     | 1,086                | 722             | 364                 | 4,478            | 3,758            | 720                |  |
| Gasoline                                     | 46 497               | 44.450          | 4 700               |                  | 3,179            | (3,179)            |  |
| Insurance<br>Rent - City of Stamford         | 16,187               | 11,458          | 4,729               | 69,049           | 57,292           | 11,757             |  |
| Pension Expense/Consultants                  | 28,217<br>2,669      | 27,700<br>2.713 | 517<br>(44)         | 141,083          | 137,700          | 3,383              |  |
| Operating Supplies                           | 4,131                | 2,583           | 1,548               | 13,335<br>12,574 | 13,507<br>7,846  | (172)              |  |
| Driving range supplies                       | 19,800               | 26,577          | (6,777)             | 29,952           | 27,042           | 4,728<br>2,910     |  |
| Cart maintenance                             | 3,343                | 719             | 2,624               | 3,591            | 1,328            | 2,263              |  |
| Misc Office Expense                          | 2,066                | 1,342           | 724                 | 11,073           | 10,865           | 208                |  |
| Telephone                                    | 1,532                | 1,137           | 395                 | 7,922            | 7,260            | 662                |  |
| Data Processing                              | 753                  | 740             | 13                  | 3,697            | 2,909            | 788                |  |
| Credit card fees                             | 3,313                | 3,880           | (567)               | 8,411            | 5,559            | 2,852              |  |
| Accounting and Legal                         | 17,515               | 10,675          | 6,840               | 33,713           | 13,662           | 20,051             |  |
| Training & Education                         | 375                  | 375             | •                   | 1,260            | 1,060            | 200                |  |
| Contingency                                  | -                    | -               | •                   | -                | •                | _                  |  |
| Over/Short                                   | (17)                 | -               | (17)                | 323              | (22)             | 345                |  |
| Total expenses                               | 334,486              | 361,463         | (26,977)            | 1,118,259        | 1,011,578        | 106,681            |  |
| Net income (loss) before                     |                      | 445 45 1        |                     |                  |                  |                    |  |
| depreciation and interest                    | 76,767               | 113,474         | (36,707)            | (62,917)         | (72,205)         | 9,288              |  |
| Interest expense                             | 8,436                | 10,042          | (1,606)             | 43,186           | 51,004           | (7,818)            |  |
| Depreciation                                 | 37,500               | 33,333          | 4,167               | 187,500          | 166,667          | 20,833             |  |
| Net income (loss)                            | \$ 30.831            | \$ 70,099       | \$ (39,268)         | \$ (293,603)     | \$ (289,876)     | \$ (3,727)         |  |
|  |                      |                 | 4                   |                  |                  |                    |  |

See independent accountant's compilation report.

# Statements of Activities For One Month and Five Months Ended May 31, 2016 and 2015

|   | Current Month |        |               | Year-to-Date |              |        |              |         |
|---|---------------|--------|---------------|--------------|--------------|--------|--------------|---------|
|   | This Year     | %      | Last Year     | %            | This Year    | %      | Last Year    | %       |
| Revenues:   |               |        |               |              |              |        |              |         |
| Golf Fees   | \$ 178,666    | 43.4%  | \$ 229,819    | 48.4%        | \$ 419,595   | 39.8%  | \$ 368,643   | 39.2%   |
| Tournaments - Golf                                    | 31,533        | 7.7%   | 21,155        | 4.5%         | 31,532       | 3.0%   | 4,975        | 0.5%    |
| Tournaments - Cart Rental                             | 8,911         | 2.2%   | 4,975         | 1.0%         | 10,015       | 0.9%   | 21,155       | 2.3%    |
| Cart Rentals  | 42,760        | 10.4%  | 53,473        | 11.3%        | 93,431       | 8.9%   | 83,129       | 8.8%    |
| Golf Permits  | 14,580        | 3.5%   | 21,945        | 4.6%         | 69,151       | 6.6%   | 82,155       | 8.7%    |
| Driving Range   | 113,394       | 27.6%  | 120,885       | 25.5%        | 342,943      | 32.5%  | 295,740      | 31.5%   |
| Rental Income   | 19,373        | 4.7%   | 18,223        | 3.8%         | 46,737       | 4.4%   | 49,023       | 5.2%    |
| Interest Income                                       | 336           | 0.1%   | 12            | 0.0%         | 831          | 0.1%   | 174          | 0.0%    |
| Miscellaneous Income                                  | 1,700         | 0.4%   | 4,450         | 0.9%         | 41,107       | 3.9%   | 34,379       | 3.7%    |
| Total revenues  | 411,253       | 100.0% | 474,937       | 100.0%       |              | 100.0% | 939,373      | 100.0%  |
| Evenes  |               |        |               |              |              |        |              |         |
| Expenses:<br>Admin Full Time                          | 25 454        | 8.6%   | 22 420        | 7.0%         | 114 740      | 40.00/ | 410 416      | 44 00/  |
|   | 35,454        |        | 33,428        |              | 114,718      | 10.9%  | 110,416      | 11.8%   |
| Admin - Overtime                                      | 04.000        | 0.0%   | 20.250        | 0.0%         |              | 0.0%   | 05.000       | 0.0%    |
| Admin - Seasonal                                      | 24,202        | 5.9%   | 20,250        | 4.3%         | 57,167       | 5.4%   | 35,906       | 3.8%    |
| Driving range - Seasonal                              | 16,954        | 4.1%   | 15,989        | 3.4%         | 55,241       | 5.2%   | 60,402       | 6.4%    |
| Driving range - Overtime                              | 278           | 0.1%   | 657           | 0.1%         | 2,543        | 0.2%   | 2,009        | 0.2%    |
| Maint Full Time                                       | 39,135        | 9.5%   | 36,717        | 7.7%         | 192,701      | 18.3%  | 189,221      | 20.1%   |
| Maint Overtime  | 4,981         | 1.2%   | 5,937         | 1.3%         | 9,204        | 0.9%   | 9,772        | 1.0%    |
| Maint Seasonal  | 20,362        | 5.0%   | 22,115        | 4.7%         | 53,225       | 5.0%   | 41,722       | 4.4%    |
| Accrued Salaries                                      | -             | 0.0%   | -             | 0.0%         | -            | 0.0%   | (9,899)      | -1.1%   |
| Accrued Vacation                                      | -             | 0.0%   | -             | 0.0%         | -            | 0.0%   | -            | 0.0%    |
| Security  |               | 0.0%   | -             | 0.0%         | -            | 0.0%   | _            | 0.0%    |
| Subtotal - Salaries                                   | 141,366       | 34.4%  | 135,093       | 28.4%        | 484,799      | 45.9%  | 439,549      | 46.8%   |
| Hospitalization                                       | 8,412         | 2.0%   | 11,224        | 2.4%         | 50,216       | 4.8%   | 46,682       | 5.0%    |
| Payroll taxes   | 14,154        | 3.4%   | 14,782        | 3.1%         | 55,408       | 5.3%   | 51,869       | 5.5%    |
| Irrigation System Maint                               |               | 0.0%   | 1,126         | 0.2%         | 815          | 0.1%   | 2,511        | 0.3%    |
| Seed, Fert, & Chemicals                               | 42,626        | 10.4%  | 61,275        | 12.9%        | 56,609       | 5.4%   | 76,908       | 8.2%    |
| Grounds Maintenance                                   | 4,391         | 1.1%   | 13,249        | 2.8%         | 23,178       | 2.2%   | 23,375       | 2.5%    |
| Greens Maintenance                                    | .,00          | 0.0%   | 5,005         | 1.1%         | 4,066        | 0.4%   | 5,005        | 0.5%    |
| Tree Maintenance                                      | _             | 0.0%   | 5,005         | 0.0%         | 4,000        | 0.0%   | 5,005        | 0.0%    |
| Equipment Maintenance                                 | 6,598         | 1.6%   | 4,698         | 1.0%         | 30,163       | 2.9%   | 16,280       | 1.7%    |
| Building Maintenance                                  | 4,965         | 1.2%   | 10,590        | 2.2%         | 27,631       | 2.6%   | 20,307       | 2.2%    |
| Utilities   | 9,928         | 2.4%   |               | 2.2%         |              |        |              | 3.5%    |
| Water   |               | 0.3%   | 13,074<br>726 | 0.2%         | 40,962       | 3.9%   | 32,660       |         |
|   | 1,076         |        |               |              | 3,951        | 0.4%   | 3,487        | 0.4%    |
| Security  | 1,086         | 0.3%   | 722           | 0.2%         | 4,478        | 0.4%   | 3,758        | 0.4%    |
| Gasoline  | -             | 0.0%   | -             | 0.0%         |              | 0.0%   | 3,179        | 0.3%    |
| Insurance   | 16,187        | 3.9%   | 11,458        | 2.4%         | 69,049       | 6.5%   | 57,292       | 6.1%    |
| Rent - City of Stamford                               | 28,217        | 6.9%   | 27,700        | 5.8%         | 141,083      | 13.4%  | 137,700      | 14.7%   |
| Pension Expense/Consultants                           | 2,669         | 0.6%   | 2,713         | 0.6%         | 13,335       | 1.3%   | 13,507       | 1.4%    |
| Operating Supplies                                    | 4,131         | 1.0%   | 2,583         | 0.5%         | 12,574       | 1.2%   | 7,846        | 0.8%    |
| Driving range supplies                                | 19,800        | 4.8%   | 26,577        | 5.6%         | 29,952       | 2.8%   | 27,042       | 2.9%    |
| Cart maintenance                                      | 3,343         | 0.8%   | 719           | 0.2%         | 3,591        | 0.3%   | 1,328        | 0.1%    |
| Misc Office Expense                                   | 2,066         | 0.5%   | 1,342         | 0.3%         | 11,073       | 1.0%   | 10,865       | 1.2%    |
| Telephone   | 1,532         | 0.4%   | 1,137         | 0.2%         |              | 0.8%   | 7,260        | 0.8%    |
| Data Processing                                       | 753           | 0.2%   | 740           | 0.2%         |              | 0.4%   | 2,909        | 0.3%    |
| Credit card fees                                      | 3,313         | 0.8%   | 3,880         | 0.8%         |              | 0.8%   | 5,559        | 0.6%    |
| Accounting and Legal                                  | 17,515        | 4.3%   | 10,675        | 2.2%         | 33,713       | 3.2%   | 13,662       | 1.5%    |
| Training & Education                                  | 375           | 0.1%   | 375           | 0.1%         | 1,260        | 0.1%   | 1,060        | 0.1%    |
| Contingency   | -             | 0.0%   | -             | 0.0%         |              | 0.0%   | 1,000        | 0.0%    |
| Over/Short  | (17)          | 0.0%   | _             | 0.0%         | 323          | 0.0%   | (22)         | 0.0%    |
| Total expenses  | 334,486       | 81.3%  | 361,463       | 76.1%        |              | 106.0% | 1,011,578    | 107.7%  |
|   |               |        | 33.,.33       |              | 1,110,200    |        | 1,011,010    | 1011110 |
| Net income (loss) before<br>depreciation and interest | 76,767        |        | 113,474       |              | (62,917)     |        | (72,205)     |         |
| Interest expense                                      | 8,436         |        | 10,042        |              | 43,186       |        | 51,004       |         |
| Depreciation  | 37,500        |        | 33,333        |              | 187,500      |        | 166,667      |         |
| p. weisser:   |               |        | 00,000        |              | 101,000      |        | ,00,007      |         |
| Net income (loss)                                     | \$ 30.831     |        | \$ 70,099     |              | \$ (293,603) |        | \$ (289,876) |         |

#### Statements of Activities For One Month and Five Months Ended May 31, 2016 and 2015

|                                   |                   | Current Month Year-to-Date |                 |              |              |                  |
|-----------------------------------|-------------------|----------------------------|-----------------|--------------|--------------|------------------|
|                                   | Actual            | Budget                     | Variance        | Actual       | Budget       | Variance         |
| Revenues:                         | <b>A</b> 100      |                            |                 |              |              |                  |
| Golf Fees                         | \$ 178,666        | \$ 223,566                 | \$ (44,900)     | \$ 419,595   | \$ 358,612   | \$ 60,983        |
| Tournaments - Golf                | 31,533            | 21,591                     | 9,942           | 31,532       | 21,591       | 9,941            |
| Tournaments - Cart Rental         | 8,911             | 5,188                      | 3,723           | 10,015       | 5,188        | 4,827            |
| Cart Rentals                      | 42,760            | 51,736                     | (8,976)         | 93,431       | 80,428       | 13,003           |
| Golf Permits                      | 14,580            | 16,615                     | (2,035)         | 69,151       | 62,201       | 6,950            |
| Driving Range                     | 113,394           | 126,431                    | (13,037)        | 342,943      | 308,263      | 34,680           |
| Rental Income                     | 19,373            | 18,483                     | 890             | 46,737       | 47,783       | (1,046)          |
| Interest Income                   | 336               | 13                         | 323             | 831          | 186          | 645              |
| Miscellaneous Income              | 1,700             | 3,862                      | (2,162)         | 41,107       | 29,184       | 11,923           |
| Total revenues                    | 411,253           | 467,485                    | (56,232)        | 1,055,342    | 913,436      | 141,906          |
| Expenses                          |                   |                            |                 | 1            |              |                  |
| Admin - Full Time                 | 35,454            | 33,503                     | 1,951           | 114,718      | 110,663      | 4,055            |
| Admin - Overtime                  | -                 | -                          | - 1,00          | ,            |              | .,               |
| Admin - Seasonal                  | 24,202            | 20,837                     | 3,365           | 57,167       | 36,947       | 20,220           |
| Driving range - Seasonal          | 16,954            | 17,072                     | (118)           | 55,241       | 64,494       | (9,253)          |
| Driving range - Overtime          | 278               | 17,072                     | 278             | 2,543        |              | 2,543            |
| Maint Full Time                   | 39,135            | 37,606                     | 1,529           | 192,701      | 193,698      | (997)            |
| Maint Overtime                    | 4,981             | 6,186                      | (1,205)         | 9,204        | 10,182       | (978)            |
| Maint Seasonal                    | 20,362            | 21,712                     | (1,350)         | 53,225       | 40,962       | 12,263           |
| Accrued Salaries                  | 20,002            | 21,112                     | (1,000)         | 00,220       | 70,302       | 12,200           |
| Accrued Vacation                  |                   | _                          | _               | 1            | -            | -                |
| Security                          | _                 | _                          | _               |              |              | -                |
| Subtotal - Salaries               | 141,366           | 136,916                    | 4,450           | 484,799      | 456,946      | 27,853           |
| Hospitalization                   | 8,412             | 9,917                      | (1,505)         | 50,216       | 49,583       | 633              |
| Payroll taxes                     | 14,154            | 15,214                     | (1,060)         | 55,408       | 53,385       | 2,023            |
| Irrigation System Maint           | 14,154            | 881                        | (881)           | 815          | 1,964        |                  |
| Seed, Fert, & Chemicals           | 42,626            | 68,925                     |                 | 56,609       | 86,510       | (1,149)          |
| Grounds Maintenance               |                   | 4,125                      | (26,299)<br>266 |              |              | (29,901)         |
| Greens Maintenance                | 4,391             |                            |                 | 23,178       | 20,625       | 2,553            |
| Tree Maintenance                  | •                 | 1,283<br>333               | (1,283)         | 4,066        | 6,417        | (2,351)          |
|                                   | 6 500             |                            | (333)           | 20.462       | 667          | (667)            |
| Equipment Maintenance             | 6,598             | 4,613                      | 1,985           | 30,163       | 15,986       | 14,177           |
| Building Maintenance<br>Utilities | 4,965             | 3,992                      | 973             | 27,631       | 19,958       | 7,673            |
| Water                             | 9,928             | 7,917                      | 2,011           | 40,962       | 39,583       | 1,379            |
|                                   | 1,076             | 641                        | 435             | 3,951        | 3,077        | 874              |
| Security                          | 1,086             | 850                        | 236             | 4,478        | 4,250        | 228              |
| Gasoline                          | 40.407            | 3,679                      | (3,679)         |              | 9,649        | (9,649)          |
| Insurance                         | 16,187            | 11,458                     | 4,729           | 69,049       | 57,292       | 11,757           |
| Rent - City of Stamford           | 28,217            | 28,217                     | 0               | 141,083      | 141,083      | (0)              |
| Pension Expense/Consultants       | 2,669             | 2,813                      | (144)           | 13,335       | 14,005       | (670)            |
| Operating Supplies                | 4,131             | 1,575                      | 2,556           | 12,574       | 7,875        | 4,699            |
| Driving range supplies            | 19,800            | 24,141                     | (4,341)         | 29,952       | 24,564       | 5,388            |
| Cart maintenance                  | 3,343             | 364                        | 2,979           | 3,591        | 3,455        | 136              |
| Misc Office Expense               | 2,066             | 1,200                      | 866             | 11,073       | 9,727        | 1,346            |
| Telephone                         | 1,532             | 1,018                      | 514             | 7,922        | 6,498        | 1,424            |
| Data Processing                   | 753               | 712                        | 41              | 3,697        | 2,800        | 897              |
| Credit card fees                  | 3,313             | 3,573                      | (260)           | 8,411        | 5,120        | 3,291            |
| Accounting and Legal              | 17,515            | 3,333                      | 14,182          | 33,713       | 16,667       | 17,046           |
| Training & Education              | 375               | 402                        | (27)            | 1,260        | 1,137        | 123              |
| Contingency                       | -                 | 2,083                      | (2,083)         | -            | 10,417       | (10,417)         |
| Over/Short                        | (17)              |                            | (17)            | 323          | -            | 323_             |
| Total expenses                    | 334,486           | 340,175                    | (5,689)         | 1,118,259    | 1,069,240    | 49,020           |
| Net income (loss) before          |                   |                            |                 |              |              |                  |
| depreciation and interest         | 76,767            | 127,310                    | (50,543)        | (62,917)     | (155,804)    | 92,887           |
| Interest expense                  | 8,436             | 8,750                      | (314)           | 43,186       | 43,750       | (564)            |
| Depreciation                      | 37,500            | 37,500                     | (314)           | 187,500      | 187,500      | (304)            |
| •                                 | •                 | · · · · ·                  |                 |              |              |                  |
| Net income (loss)                 | \$ 30 <u>,831</u> | \$ 81,060                  | \$ (50,229)     | \$ (293,603) | \$ (387,054) | <u>\$ 93,451</u> |

### Statements of Cash Flows For Five Months Ended May 31, 2016 and 2015

|   | 2016            | 2015            |
|---|-----------------|-----------------|
| Cash flows from operating activities:                                       |                 |                 |
| Net loss  | \$<br>(293,603) | \$<br>(289,876) |
| Adjustments to reconcile net loss to net cash used in operating activities: |                 |                 |
| Depreciation  | 187,500         | 166,667         |
| Change in prepaid expenses and other assets                                 | 14,698          | 23,642          |
| Change in accounts payable and accrued expenses                             | <br>113,563     | 87,522          |
| Net cash provided by (used in) operating activities                         | 22,158          | (12,045)        |
| Cash flows from investing activities:                                       |                 |                 |
| Capital expenditures  | (11,148)        | -               |
| Net cash used in investing activities                                       | (11,148)        | -               |
| Cash flows from financing activities:                                       |                 |                 |
| Bank loan - principal payments  | (71,875)        | (67,425)        |
| Equipment / irrigation capital lease payable - payments                     | (20,048)        | (24,151)        |
| Net cash used in financing activities                                       | <br>(91,923)    | (91,576)        |
| Net decrease in cash and cash equivalents                                   | (80,913)        | (103,621)       |
| Cash and cash equivalents:  |                 |                 |
| Beginning of period   | 623,965         | 460,628         |
| End of period   | \$<br>543,052   | \$<br>357,007   |

See independent accountant's compilation report.