Financial Report (Compiled) October 31, 2018

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#### **Independent Accountant's Compilation Report**

To the Commissioners of Stamford Golf Authority

We have compiled the accompanying statements of financial position of Stamford Golf Authority as of October 31, 2018 and 2017, and the related statements of activities (3) and cash flows for the ten months then ended. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide any assurance about whether the financial statements are in accordance with accounting principles generally accepted in the United States of America.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the compilations in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Management has elected to omit substantially all of the disclosures required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

Stamford, Connecticut November \_\_\_, 2018

### Statements of Financial Position October 31, 2018 and 2017

		2018		2017
Assets				
Current assets:				
Certificates of deposit	\$	150,000	\$	-
ATM		7,566		10,000
First County		620,550		810,126
Petty cash	· · · · · ·	1,600		1,600
Total cash		779,716		821,726
(Memo – cash board restricted)		287,797		287,797
Prepaid expenses and other assets		28,274		11,616
Total other current assets		28,274		11,616
Total current assets		807,990		833,342
Facility improvements and equipment:				
Fixed assets		12,164,726		11,969,459
Accumulated depreciation		(7,613,216)		(7,146,724)
Net facility improvements and equipment		4,551,509		4,822,735
Total assets	s	5,359,500	\$	5.656.077
Liabilities and Net Assets				
Current liabilities:				
Accounts payable and accrued expenses	\$	202,895	\$	251,850
First County loan	,	210,769	_	182,169
Leases payable		80,437		51,175
Total current liabilities		494,101		485,194
Long-term liabilities:				
Leases payable		146,627		349,289
First County loan		2,464,414		2,404,475
Total long-term liabilities		2,611,041		2,753,764
Total liabilities		3,105,142		3,238,958
Net assets:				
Net assets – January 1		2,146,355		2,214,477
Current period net income		108,003		202,642
Total net assets		2,254,358		2,417,119
Total liabilities and net assets	\$	5,359,500	\$	5,656,077

See independent accountant's compilation report.

### Statements of Activities – Comparative For the One Month and Ten Months Ended October 31, 2018 and 2017

		a	irrent Month			1		Y	'ear-to-Date		
	This Year		Last Year		Variance		This Year		Last Year		Variance
Revenues:						T					
Golf fees	\$ 104,509	\$	128,096	S	(23,587)	S	1,283,448	\$	1,296,059	5	(12,611)
Tournaments - golf	14,043		14,338		(296)		136,698		146,833		(10,136)
Tournaments - cart rental	5,266		5,148		118	1	45,712		49.952		(4,240)
Cart rentals	22,568		33,302		(10,734)		314,477		330,183		(15,706)
Golf permits	115		115		- '		74,249		77,045		(2,796)
Driving range	53,673		64,468		(10,795)		882,821		904,016		(21,195)
Rental income	13,667		14,250		(583)		109,000		116,300		(7,300)
Interest and dividend income	-		-		-		42		115		(73)
Mscellaneous Income	35,813		6,137		29,676	1	85,758		64,283		21,475
Total revenues	249,653		265,854		(16,201)	$\vdash$	2,932,204		2,984,786		(52,582)
Expenses:											
Admin – full time	13,404		19,857		(6,453)	1	204,496		212,589		/P 000)
Admin – overtime	-		13,037		(0,433)	-	204,430		212,369		(8,093)
Admin – seasonal	11,927		17,123		(5,196)		157,902		169,638		(44.700)
Driving range – seasonal	B,671		9,709		(1,038)		124,839		•		(11,736)
Driving range – overtime	730		250		480				117,086		7,753
Maint, - full time	19,384		28,279		(8,895)		6,022		7,366		(1,344)
Maint pvertime	7,327		3,298		4,029		267,355		319,093		(51,738)
Maint. – seasonal	13,792		20,520				35,063		19,046		16,017
Accrued salaries	10,732		20,520		(6,728)		179,317		172,208		7,109
Accrued vacation					*				-		-
Security							-		*		-
Subtotal – salaries	 75,235		60.000		*	┡	•				-
Hospitalization			99,036		(23,801)		974,993		1,017,02€		(42,033)
Payroll taxes	7,198		6,832		366		76,016		82,847		(6,831)
Irrigation system maint	6,100		8,357		(2,257)		103,720		110,512		(6,792)
Seed, fert. & chemicals	1,884 400		6,526		(4,642)		29,856		23,208		6,648
Grounds maintenance			6,184		(5,784)		125,823		132,390		(6,567)
Greens maintenance	4,508		12,389		(7,881)	1	59,356		61,814		(2,458)
Tree maintenance	6,580				6,580	1	47,085		24,683		22,402
			4,600		(4,600)	ŀ	8,500		6,600		1,900
Equipment maintenance	13,289		4,011		9,278		79,127		51,776		27,351
Building maintenance	6,088		3,014		3,074		65,274		50,460		14,814
Utilities	7,376		11,347		(3,971)		99,183		83,774		15,409
Water	1,986		4,915		(2,929)	1	23,042		14,474		8,568
Security	1,059		1,226		(167)		8,218		9,264		(1,046)
Gasoline	2,864		-		2,864		19,216		8,793		10,423
Insurance	12,708		12,667		41		127,083		126,667		416
Rent – City of Stamford	29,050		30,108		(1,058)		290,500		301,083		(10,583)
Pension expense/consultants	1,759		1,658		101	l	19,114		20,288		(1,174)
Operating supplies	1.55		975		(975)	l	18,528		16,200		2,328
Driving range supplies	1,397		-		1,397		15,942		36,238		(20,296)
Cart maintenance	1,280		2,162		(882)		7,201		10,628		(3,427)
Msc office expense	1,729		1,691		38		20,413		24,924		(4,511)
Telephone	947		938		9	Ì	15,343		13,260		2,083
Data processing	711		707		4	[	7,955		8,731		(776)
Credit card fees	4,327		4,073		254		31,456		30,392		1,064
Accounting and legal	-		750		(750)		37,575		42,118		(4,543)
Travel, training & education	195		-		195		7,242		1,105		6,137
Contingency	-		-				28,655		17,028		11,637
Over/short	 *		-		7		-		-		090
Total expenses	 188,668		224,166		(35,498)		2,346,428		2,326.283		20,145
Net income (loss) before											
depreciation and interest	60,985		41,688		19,297		585,776		658,503		(72,727)
Interest expense	10,032		7,681		2,351		94,440		80,861		13,579
Depreciation	38,333		37,500		833		383,333		375,000		8,333
•	 									_	
Net income (loss)	\$ 12,620	\$	(3,493)	S	16,113	5	108,003	\$	202,642	\$	(94,639)

## Statements of Activities – Comparative with Percentages For the One Month and Ten Months Ended October 31, 2018 and 2017

	Current Month						Year-to-Date					
	Т	nis Year	%		Last Year	9,6	This Year	∜3	Last Year	₽/n		
Revenues:								-				
Golf fees	\$	104,509		9% S	128,096	48.2%	\$ 1,283,448	43.8%	5 1,296,059	43.4%		
Tournaments - golf		14,043		В%	14,338	5.4%		4.7%	146,833	4.9%		
Tournaments – cart rental		5,266		1%	5,148	1.9%		1.6%	49,952	1.7%		
Cart rentals		22,568	9.	0%	33,302	12.5%		10.7%	330,183	11.1%		
Golf permits		115	0.	0%	115	0.0%		2.5%	77,045	2.6%		
Driving range		53,673	21.	4%	64,468	24.2%	882,821	30.1%	904,016	30.3%		
Rental income		13,667	5.	5%	14,250	5.4%	109,000	3.7%	116,300	3.9%		
Interest and dividend income		-	0.	0%	-	0 0%		0.0%	115	0.0%		
Miscellaneous Income		35,813	14.		6,137	2.3%	85,758	2.7%	64,283	2.2%		
Total revenues		249,653	100.	0%	265,854	100.0%	2.932.204	100.0%	2,984.786	100.0%		
Expenses:							1					
Admin – full time		13,404	5.	4%	19,857	7.5%	204,496	7.0%	212,589	7.1%		
Admin – overtime		-		0%	10,007	0.0%		0.0%	212,505	0.0%		
Admin – seasonal		11,927		B%	17,123	6.4%		5.4%	169,638	5.7%		
Driving range - seasonal		8,671		5%	9,709	3 7%		4.3%	117,086	3.9%		
Driving range – overtime		730		3%	250	0.1%		0.2%	7,366	0.2%		
Maint. – full time		19,384		B%	28,279	10.6%		9.1%	319,093			
Maint. – overtime		7,327		9%	3,298	1.2%	- 1	1.2%		10 7%		
Maint seasonal		13,792		5%	20,520	7.7%			19,046	0.6%		
Accrued salaries		10,752		0%	20,520	0.0%		6.1%	172,208	5.8%		
Accrued vacation		-		0% 0%	-	0.0%		0.0% 0.0%	•	0.0%		
Security				0%		0.0%			-	0.0%		
-		75.005			00.000			0.0%	•	0.0%		
Subtotal – salaries		75,235	30		99,036	37.3%		33.2%	1,017,026	34.1%		
Hospitalization		7,198		9%	6,832	2.6%		2.6%	82,847	2.8%		
Payroll taxes		6,100		4%	8,357	3,1%		3.5%	110,512	3.7%		
Irrigation system maint		1,884		8%	6,526	2.5%		1.0%	23,208	0.8%		
Seed, fert. & chemicals		400		2%	6,184	2.3%		4.3%	132,390	4.4%		
Grounds maintenance		4,508		3%	12,389	4.7%		2.0%	61,814	2.1%		
Greens maintenance		6,580		6%	-	0.0%		1.6%	24,683	0.8%		
Tree maintenance		-		0%	4,600	1.7%	8,500	0.3%	6,600	0.2%		
Equipment maintenance		13,289		3%	4,011	1.5%		2.7%	51,776	1.7%		
Building maintenance		6,088		4%	3,014	1.1%	65,274	2.2%	50,460	1.7%		
Utilities		7,376		0%	11,347	4 3%		3.4%	B3,774	28%		
Water		1,986		3%	4,915	1.8%		0.8%	14,474	0.5%		
Security		1,059		1%	1,226	0.5%		0.3%	9,264	0.3%		
Gasoline		2,864		1%	-	0.0%		0.7%	8,793	0.3%		
Insurance		12,708		1%	12,667	4.8%		4.3%	126,667	4.2%		
Rent – City of Stamford		29,050	11.0		30,108	11.3%	290,500	9.9%	301,083	10 1%		
Pension expense/consultants		1,759	0.1	7%	1,658	0.6%	19,114	0.7%	20,288	0.7%		
Operating supplies		-	0.0	0%	975	0.4%	18,528	0.6%	16,200	0.5%		
Driving range supplies		1,397	0.0	3%	-	0.0%	15,942	0.5%	36,238	1.2%		
Cart maintenance		1,280	0.9	5%	2,162	0.8%	7,201	0.2%	10,628	0.4%		
Misc office expense		1,729	0.7	7%	1,691	0.6%		0.7%	24,924	0.8%		
Telephone		947	0.4	1%	938	0.4%		0.5%	13,260	0.4%		
Data processing		711	0.3		707	0.3%		0.3%	8,731	0.3%		
Credit card fees		4,327	1.7	7%	4,073	1.5%	31,456	1.1%	30,392	1.0%		
Accounting and legal				)%	750	0.3%		1.3%	42,118	1.4%		
Travel, training & education		195	0.1	1%		0.0%		0.2%	1,105	0.0%		
Contingency		-	0.0	)%	-	0.0%	'	1.0%	17,028	0.6%		
Over/short		-	0.6	)%		0.0%		0.0%		0.0%		
Total expenses		188,668	75.0	3%	224,166	84.3%		79.8%	2,326,283	78.1%		
Net income (loss) before												
depreciation and interest		60,985			/4 COD		EDE 770		050.500			
		50,503			41,688		585,776		658,503			
Interest expense		10,032			7,681		94,440		80,861			
Depreciation		38,333			37,500		383,333		375,000			
Net income (loss)	\$	12,620		S			\$ 108.003					
		,520		د	(5.455)		4 100.003	<del></del>	S 202.642			

See independent accountant's compilation report.

## Statements of Activities – Actual to Budget For the One Month and Ten Months Ended October 31, 2018 and 2017

		Ourre	nt Month			ı		Ye	ar-to-Date	
•	Actual	Вц	ıdget		Variance	1	Actual		Budget	Variance
Revenues										
Galf fees	\$ 104,509	\$	136,807	5	(32,298)	S	1,283,448	S	1,384,193	\$(100,744)
Tournaments – golf	14,043		14,352		(310)		136,698		147,000	(10,303)
Tournaments - cart rental	5,266		5,122		144		45,712		50,000	(4,288)
Cart rentals	22,568		34,678		(12,110)	ı	314,477		343,827	(29,350)
Golf permits	115		122		(7)	ı	74,249		81,957	(7,709)
Driving range	53,673		64,523		(10,850)	l	882,821		904,782	(21,961)
Rental income	13,667		15,415		(1,748)	ı	109,000		107,500	1,500
Interest and dividend income	*		85		(85)	ı	42		593	(552)
Miscellaneous income	35,813		5,117		30,696	ı	85,758		51,167	34,591
Total revenues	249,653		276,222		(26,569)		2,932,204		3,071,018	(138,814)
Expenses:								_		
Admin – full time	13,404		19,939		(6,535)	ı	204,496		213,465	(8,970)
Admin – overtime					(,)	ı			- 10,100	(0,5,0)
Admin – seasonal	11,927		16,929		(5,002)	i	157,902		167,714	(9,812)
Driving range – seasonal	8,671		10,492		(1,822)	i i	124,839		126,534	(1,695)
Driving range – overtime	730		.0,.02		730	ı	6,022		120,00	6,022
Maint full time	19,384		28,350		(8,966)	Į.	267,355		284,800	(17,445)
Maint – overtime	7,327		4,247		3,080	ı	35,063			
Maint - seasonal	13.792					ı			24,526	10,537
Accrued salaries	13,732		22,617		(8,824)		179,317		198,196	(18,878)
Accrued vacation	-		-		-					
Security									25	2.50
Subtotal – salaries	75,235		102.574		(27,339)	-	974,993	-	1,015,234	(40.044)
Hospitalization	7,198		8,667			l l				(40.241)
Payroll taxes	6,100		8,368		(1,468)	ı	76,016		86,667	(10,651)
rigation system maint	1,884		6,677		(2,268)	ı	103,720		110,652	(6,932)
Seed, fert. & chemicals	400				(4,793)	ı	29,856		23,747	6,109
Grounds maintenance			7,933		(7,533)	ı	125,823		169,835	(44,011)
	4,508		11,577		(7,069)	l	59,356		57,765	1,591
Greens maintenance	6,580				6,580	l	47,085		33,668	13,417
Tree maintenance			10,712		(10,712)		8,500		15,370	(6,870)
Equipment maintenance	13,289		3,270		10,019		79,127		56,514	22,613
Building maintenance	6,088		2,786		3,302		65,274		46,645	18,630
Utilities	7,376		11,903		(4,527)	ı	99,183		87,883	11,300
Water	1,986		5,551		(3,565)	ı	23,042		16,346	6,696
Security	1,059		1,278		(219)	ı	8,218		9,661	(1,443)
Gasoline	2,864		-		2,864	ı	19,216		10,268	8,949
Insurance	12,708		12,736		(28)	ı	127,083		127,359	(276)
Rent – City of Stamford	29,050		29,008		42	ı	290,500		290,083	417
Pension expense/consultants	1,759		1,735		24	į .	19,114		21,230	(2,115)
Operating supplies	4.1		1,130		(1,130)		18,528		18,769	(241)
Driving range supplies	1,397				1,397	ì	15,942		23,000	(7,058)
Cart maintenance	1,280		3,885		(2,605)	ı	7,201		19,098	(11,897)
Misc office expense	1,729		1,509		220	ı	20,413		22,239	(1,826)
Telephone	947		916		31	ı	15,343		12,954	2,389
Data processing	711		733		(22)		7,955		9,045	(1,090)
Credit card fees	4,327		4,027		300		31,456		30,049	1,407
Accounting and legal	***		800		(800)		37,575		44,900	(7,325)
Travel, training & education	195		-		195	l	7,242		3,240	4,002
Contingency	046		4,167		(4,167)		28,665		41,667	
Over/short			,		(4101)		20,000		41,007	(13,002)
Total expenses	188,668		241,939		(53,271)		2,346,428		2,403,890	(57,462)
Net income (loss) before									······································	, , , ,
depreciation and interest	60,985		34,282		26,702		585,776		667,128	(81,352)
			•		770				•	
Interest expense	10,032		7,374		2,658		94,440		77,629	16,811
Depreciation	38,333		38,333		+		383,333		383,333	
Net income (loss)	\$ 12,620	\$	11.425)	\$	24.045	S	108,003	S	206,165	\$ (98,163)

## Statements of Cash Flows For the Ten Months Ended October 31, 2018 and 2017

		2018	2017		
Cash flows from operating activities:					
Net income	\$	108,003 \$	202,642		
Adjustments to reconcile net income to net cash					
provided by operating activities:					
Depreciation		383,333	375,000		
Change in prepaid expenses and other assets		16,450	27,405		
Change in accounts payable and accrued expenses		1,706	84,223		
Net cash provided by operating activities		509,492	689,270		
Cash flows from investing activities:					
Capital expenditures		(80,601)	(167,632)		
Net cash used in investing activities	C	(80,601)	(167,632)		
Cash flows from financing activities:					
Bank loan – proceeds from loan		-	60,000		
Bank Ioan – principal payments		(170,916)	(150,227)		
Equipment / imigation capital lease payable – payments		(95,280)	(91,942)		
Net cash used in financing activities		(266,195)	(182,169)		
Net increase in cash and cash equivalents		162,696	339,469		
Cash and cash equivalents:					
Beginning of period		617,020	482,257		
End of period	\$	779,716 \$	821,726		
Supplemental schedule of non-cash financing activities:					
Equipment financed with capital leases	\$	- \$	240,158		

See independent accountant's compilation report.